



## Advertising dynamics

SA Graan/Grain is affiliated at the Audit Bureau of Circulations (ABC)



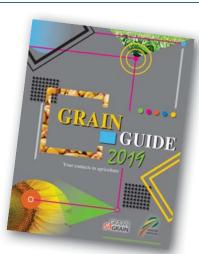
#### **Advertisement tariffs**

2019 Rates					
FULL COLOUR	2019 RATE				
Front cover	R50 700				
Double page spread	R51 215				
Full page	R26 675				
Inside front cover, Inside back cover, Back cover (Discount rates don't apply)	R26 675				
Half page	R15 245				
Third page	R9 080				
Quarter page	R7 490				
Eighth page	R5 460				
BLACK AND WHITE*	2019 RATE				
Full page	R19 385				
Half page	R9 985				
Quarter page	R4 990				
Eighth page	R2 495				

<sup>\*</sup> Second colour per full page: **R2 500** per additional colour per advertisement or page

Grain Guide 2019 – Rates					
Double page spread	R34 950				
Full page	R22 175				
Half page	R11 700				

- • Series bookings and packages can be negotiated
- Rates exclude VAT
- • Agency commission included





## **Loose inserts**

- •• Loose inserts: R13 770 for A4 page printed on both sides.
- For more than one page contact us for a quotation.
- Loose inserts should preferably only include company information. The final content will be subject to approval.
- Full publications should be submitted for consideration.

'Focus on' year planning for 2019					
January	ry Grain Guide				
February	Groundnuts; Canola				
March Seed; Weed control on winter grains; Cultivar supplement (winter grains)					
April	NAMPO Harvest Day				
Мау	Money matters and financial services; Weapons and hunting				
June	Review on NAMPO Harvest Day; Grain value chain; Universities				
July	Fertiliser; Lime				
August	Implements and equipment; NAMPO Cape				
September	Integrated pest control; Soybeans and Sorghum				
October	Irrigation; Farm security				
November	Cultivar supplement (summer grains); Cover crops				
December	Outdoors and travel				

## **Technical**

Type area:  $124 \times 87 \text{ mm}$ 

Size					
	Full page	Half hor./A5	Half vert.	Hor. Third <sub>I</sub>	page Vert. Third page
Trim:	285 x 210 mm	134 x 210 mm	285 x 103 mm	85 x 210	mm 285 x 68 mm
Bleed:	288 x 216 mm	134 x 216 mm	288 x 106 mm	85 x 216	
Type area:	265 x 190 mm	122 x 190 mm	274 x 91 mm	77 x 190	mm 274 x 58 mm
	Quarter page	Eighth page	Back pag	10	Grain Guide Full page
	eductor pago	Lightii page	Dack pag		Crain Cardo I an pago
Trim:	135 x 95 mm	74 x 105 mm	297 mm x 210 mm		200 x 148 mm
Bleed:	Geen	74 x 111 mm	303 mm x 216 mm		206 x 154 mm

60 x 90 mm

277 mm x 190 mm

180 x 118 mm



#### **Contact details**

Editor: Estie de Villiers

081 236 0534, 083 490 9449, email: *estie@infoworks.biz* 

**Editorial assistant: Elmien Bosch** 

018 468 2716,

email: elmien@infoworks.biz

Managing editor: Johan Smit 018 468 2716, 082 553 7806, email: johan@infoworks.biz

Accounts Grain SA: Stien le Roux

086 004 7246 – Stien le Roux, email: stien@grainsa.co.za

### **Advertisement bookings and material:**

Kolbe Media Jurgen van Onselen Advertising co-ordinator 021 976 4482, 082 417 3874, email: jurgen@kolbemedia.co.za Schmiltz Marketing Ruth Schultz Advertising consultant 081 480 6413, 083 583 5243 email: ruth@schmiltz.co.za

# Closing date for reservations and delivery of advertisement material

**Reservations:** First of the previous month (in writing)

Material: Tenth of the previous month

**Cancellations**: 45 days before the deadline for bookings for the applicable month

Do you need more technical information?

• • Contact Nadine Stork, graphic designer of *SA Graan/Grain*, at 018 468 2716 or nadine@infoworks.biz

#### **General conditions**

- *SA Graan/Grain* reserves the right, at own discretion, not to publish an advertisement or insert or to cancel advertisement orders or inserts.
- Advertisement positions on specific pages cannot always be guaranteed.
- Accounts should be settled monthly. Strictly 30 days. With payments settled later than 60 days no agency commission will be paid.
- In the event where an advertiser or agency's outstanding account exceeds 60 days, no new placement bookings will be accepted.
- Interest on outstanding accounts: 2% after 60 days.
- All material is subject to approval by the publishers.
- Written instructions (CI's) are a prerequisite for advertisement bookings.
- Editorial space with advertisements cannot be guaranteed.
- Advertisers are to supply all material on or before due dates.
- The arrangements for payment per placement order for international bookings and payments are agreed upon and set out on the placement order.