



GRAIN SA

Grain SA is a major role player in the grain industry in South Africa and offers industry strategic services to grain producers and other role players. The organization would like to appoint suitable, qualified persons in the following positions:

3 X LEVY MARKETERS **Ermelo - Mpumalanga Region** **Hoopstad – Western Free State/North-West Region** **Kroonstad – Central Free State Region**

The incumbent's duties will include, but is not limited to, the following key performance areas.

Marketing: Marketing of Grain SA within the regions allocated to the Marketer. Explaining the purpose of Grain SA as organisation to farmers.

Recruitment of new members: The Marketer will receive commission on income generated by recruitment of new members.

Administration: Updating member's list of the applicable region.

Liaison with Executive Members: Liaison with Executive members in the allocated regions to share information on members and attend farmers association meetings together with the Executive member.

Engagement with current levy agents: Engage and liaise with levy collection agents in the allocated regions to maintain and build better relationships between agents and Grain SA.

Recruitment of new levy collection agents: Recruit new levy collection agents in the allocated region where possible.

Enquiries: Handle enquiries regarding Grain SA, the functioning of the organisation and the work which has been done by the organisation.

Liaison with other departments within Grain SA: Internal liaison and intermediary function between producers and other departments within Grain SA.

Ad Hoc duties such as the arrangement of regional meetings before Congress, assistance at Nampo, etc

Requirements for the Post:

- B.Com, Agric degree in Agriculture
- Experience in commission based marketing will be a strong advantage
- 3 years relevant marketing experience
- Sound knowledge of the agricultural sector (preferably grains and oilseeds)
- Computer literate in all MS Office programmes on intermediate level
- Fully bilingual in English and Afrikaans (written and spoken language)
- Public speaking ability to address groups
- Excellent communication skills
- Valid Driver's Licence and own transport

Remuneration: The organization will offer a competitive salary which can be structured to include a savings scheme, pension fund and a medical aid, in exchange for the services of the successful candidate. Commission will apply as per the position's commission structure. All remuneration packages are calculated according to the "cost-to-company" method.

Candidates for this position will be recruited according to the Employment Equity policy for Grain SA.

Closing date: Please send a detailed CV indicating qualifications as well as experience and references no later than 30 November 2020 for attention: coretha@grainsa.co.za. On your application, please indicate the specific region you are applying for.

All applications will be treated as confidential. If you have not been contacted within 14 days of the closing date of application, please consider your application as unsuccessful.