

# Grain SA Strategy



# Profitability & Sustainability of Grain Producers



2026

## OPTIMALISEER PLAASPRODUKSIE

- Maksimering van winsgewendheid uit huidige hulpbronne

## BEVORDER PRODUKTIWITEIT

- Tegnologie wat mededingendheid verseker

## SKEP NUWE MARKTE EN GELEENTHEDE

- Toegang tot meer markte en beter pryse

## INKLUSIEWE VOEDSELSTELSEL

- Inklusiewe geleentede vir breër gemeenskappe

## BOER VIR DIE TOEKOMS, VANDAG

- Volhoubaarheid – om 'n EESG-erfenis na te laat

# OPTIMALISEER PLAASPRODUKSIE

Maksimering van winsgewendheid uit huidige hulpbronne



DIESEL REBATE



PROTECT  
AGRICULTURAL  
REMEDIES



ACCESS  
OTHER  
AGRICULTURAL  
REMEDIES ACT

36



HARMONISATI  
ON &  
SYNCHRONISAT  
ION



MINIMUM  
WAGE

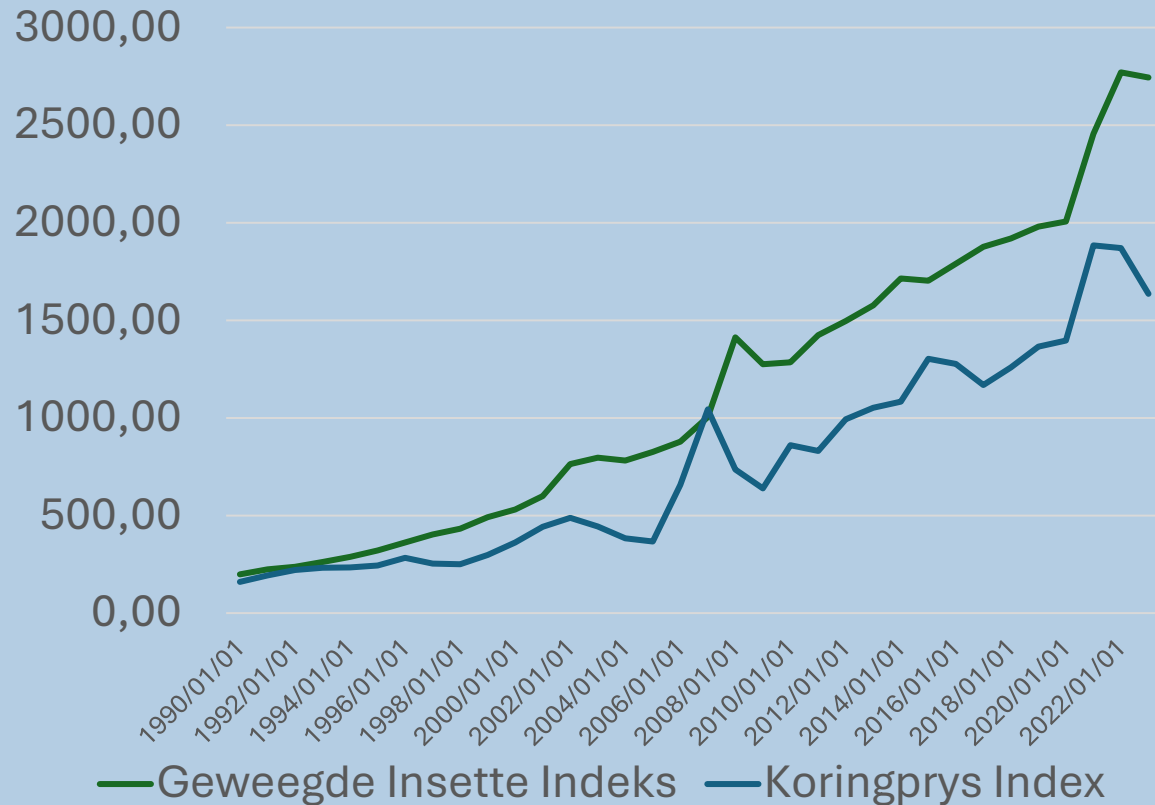
2026

GSA  
GRAIN | GRAAN

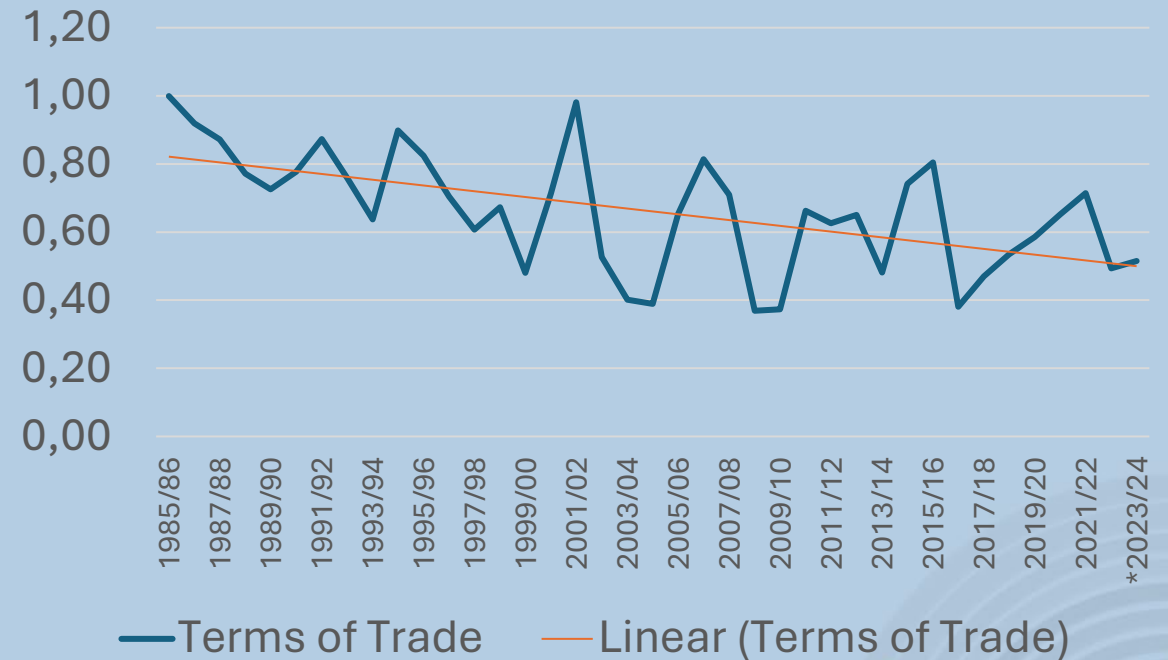


# Terms of Trade – Graanprys Indekse

## Geweegde Produksie Koste Indeks

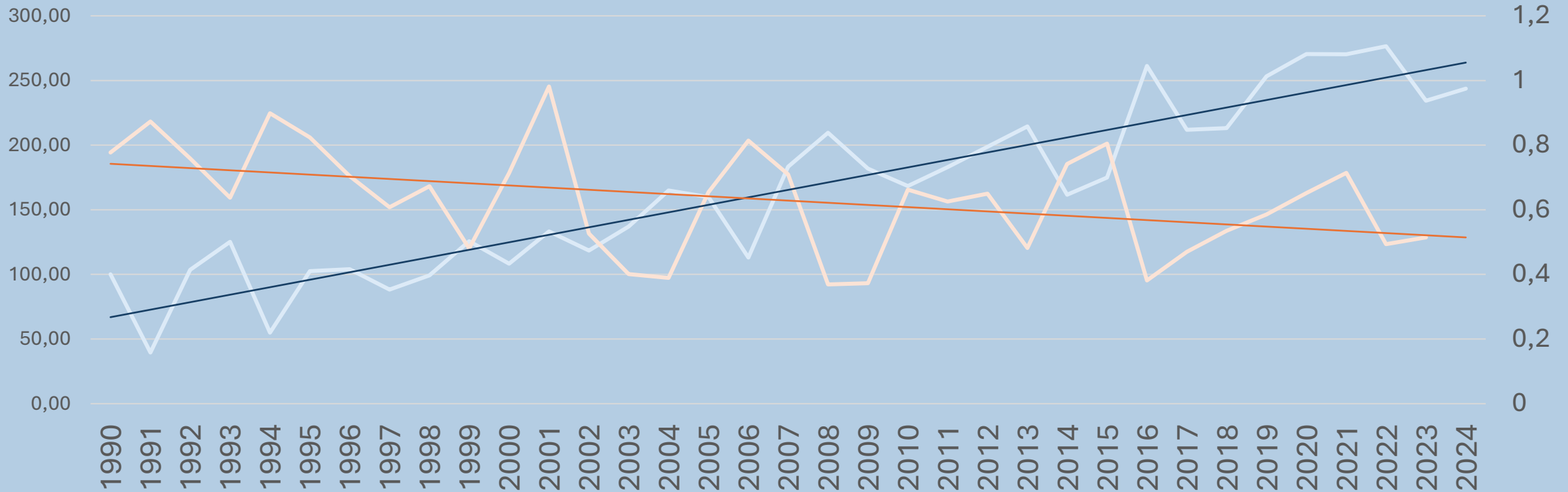


## Terms of Trade Ratio of Price and Cost of Production



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# Yellow Maize Production Index vs Terms of Trade



— Yellow Maize Production Induction

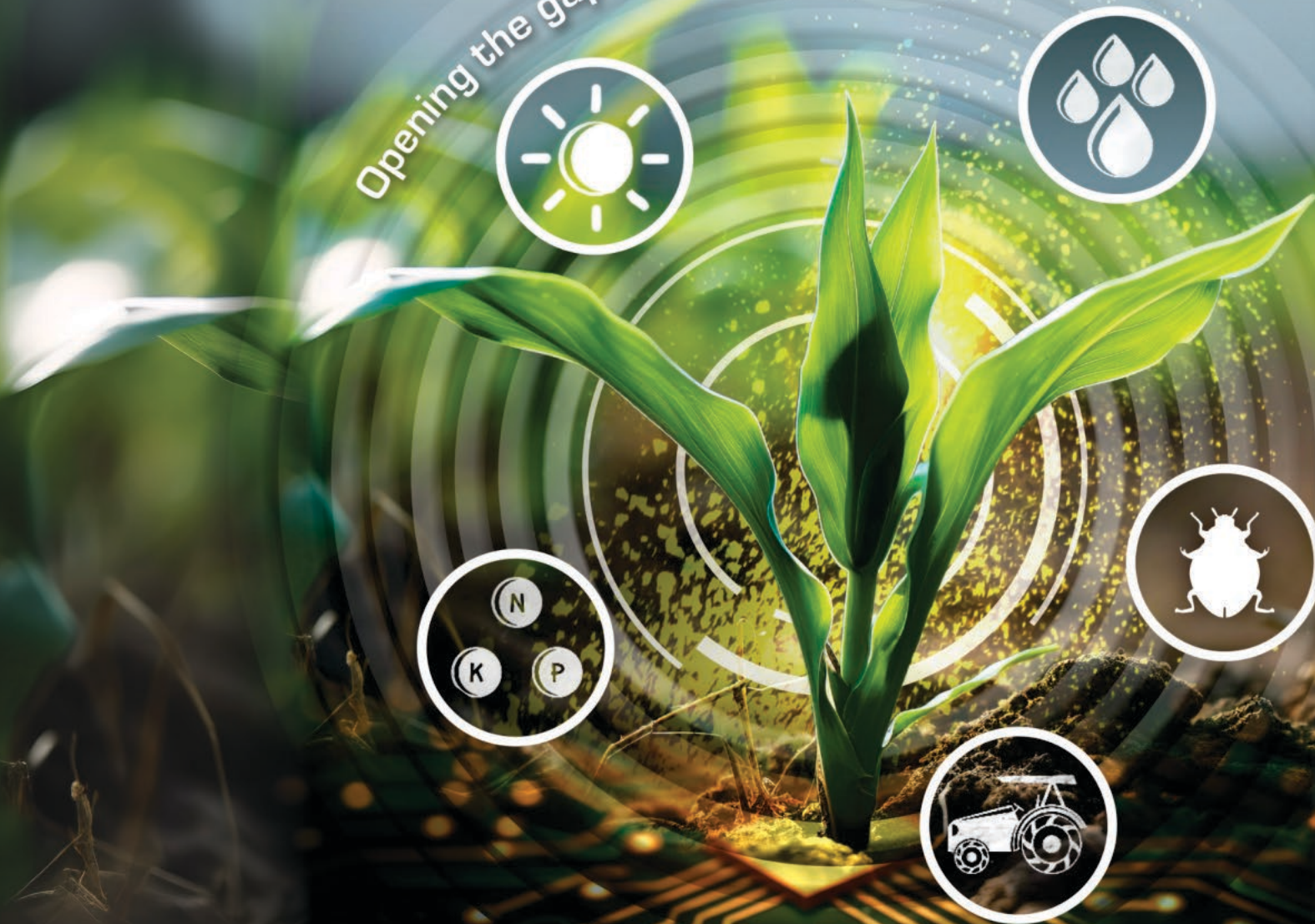
— Terms of Trade

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# SKUIF DIE GRENSE VAN PRODUKTIWITEIT

Opening the gap • Benut die gapings



Tegnologie wat mededingendheid verseker

# SKEP NUWE MARKTE EN GELEENTHEDE

## Fair market price - moving product, clearing the market

### Maize & Soya's

- Must move the surplus
  - Finding and ensuring grain markets
    - Logistics – roads & harbours
  - Animal proteins

### Wheat

- Market structure and conduct
- Differential
- Commitment of trade
- Import tariff



# GETRANSFORMEERDE & DEELNEMENDE VOEDSELSTELSEL

Inklusiewe geleenthede vir  
breër gemeenskappe

- Representing Black commercial farmers
- Ensuring land tenure for our black commercial members
- Growing rural economic activity
- Setting the benchmark for transformation initiatives



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# BOER VIR DIE TOEKOMS, VANDAG

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Gemeenskap  
Grond  
Water  
Omgewing  
Ekonomie

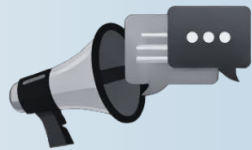
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ing the gap • Benut die gaping



# GRONDSLAG DRYWERS

2026



**Belangebevordering & Kommunikasie**



**Innovasievermoë**



**Sterk & diverse organisasie**



**Invloedryke vennootskappe**



**Data & insigte**



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THANK YOU



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